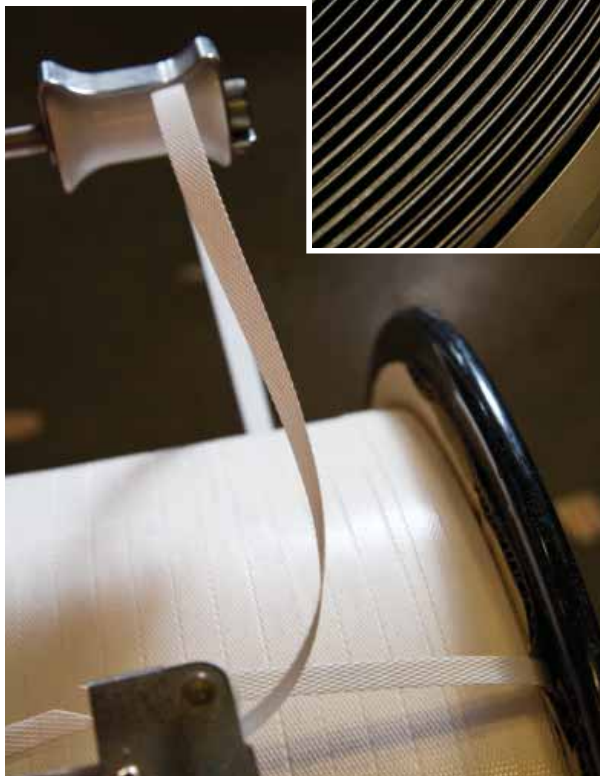




**UNIVERSAL
FOREST PRODUCTS
PROVIDES MULTIPLE
PACKAGING SOLUTIONS
WRAPPED INTO ONE
NEAT BUNDLE**



Packaging and Container Solutions™



ALL OF THE PACKAGING PRODUCTS YOU NEED— ALL PACKED INTO EACH DELIVERY

You may know Universal Forest Products as a low-cost producer in the lumber supply chain that solves complex needs cost-effectively and meets challenging deadlines. At least, we hope so: It's a reputation we've worked hard to earn. Now, we're putting our strengths to work to be the one-stop resource for the gamut of packaging materials and systems.

Universal, a \$2 billion-plus international powerhouse with a 55-year track record of success, continually looks for ways to meet customers' needs. Today, Universal answers the growing call for cost-effective packaging solutions by forging relationships with dozens of top manufacturers.

Our portfolio includes:

- Heat-treated wood pallets, crates, cartons, boxes and other wood containers
- Regular and ventilated stretch film
- Corrugated paper products
- Bubble-wrap, void-fill systems and foam cushioning products
- Paper and corrugated corner protectors
- Plastic pallets and containers
- Strapping products and systems
- Steel and poly drums
- Pallet jacks and dock and warehouse equipment

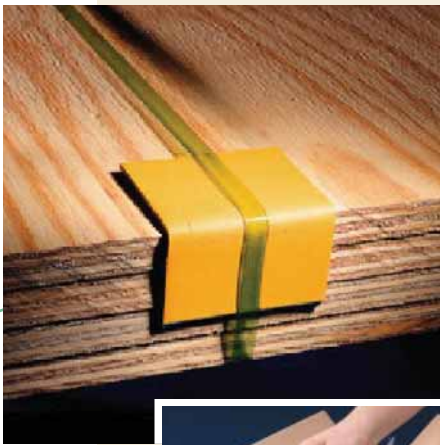
Why hand off to just anyone the products you work so hard to manufacture and deliver?

Often, packaging solutions are pieced together and supplied by numerous vendors. But you pour your time and efforts into manufacturing and delivering the best products in your industry. Why not give attention to the materials and systems that can get them safely to market? You need packaging solutions that protect your investment and reputation; that allow you to stand proudly behind what you deliver. You don't want to outsource that to just anyone.

It may be time to consider your packaging strategy and solutions. It may be time to consider a one-stop vendor: Universal Forest Products.

Universal: Trust us to deliver

Universal provides packaging and container solutions to a long list of companies that manufacture lawn mowers, air conditioners, pipes and more. Our range of services includes supplying packaging materials (as a single-source vendor) and designing or redesigning packaging strategies and operations.



No matter who the customer is, what packaging materials we provide, or how deep our involvement, Universal delivers important benefits, including:

- **Cost savings.** With our purchasing leverage, we're able to get preferred pricing on the materials you already buy. We buy in bulk from the manufacturers, and then send only what you need on highly mixed trucks—providing you with volume price breaks.
- **Improved logistics.** Universal can help you meet your customers' just-in-time demands by delivering just-in-time service. With more than 80 facilities nationwide, we're right where you need us to be.
- **Simplified, streamlined material handling management.** We provide one-stop shopping for your packaging needs. That simplifies everything from ordering to tracking deliveries to managing your inventory.
- **Greener, more sustainable packaging operations.** Universal designs packaging solutions with a keen eye toward environmental responsibility. And we can help you develop processes that cut down on the amount of material you need—without compromising package strength or performance.
- **Improved efficiency and ergonomics.** Universal's packaging and container solutions can seriously trim your labor costs and even reduce on-the-job injuries. How? Smart packaging solutions can replace strenuous physical labor that goes into packaging operations and can speed up your line.



**UNIVERSAL PACKAGING AND CONTAINER SOLUTIONS—
Totally better, today and tomorrow**

With today's economic challenges and market consolidations, there's no better time to make sure you're delivering the best, most cost-effective products on the market. And there's no better time to focus on making sure your packaging systems cost-effectively do what they should. Universal can help.

If you work with Universal in the early stages and consolidate your packaging products into one order, you'll save money, time, inventory hassles and floor space. If you select Universal to redesign part or all of your packaging operations, you'll gain the full advantages of our packaging and container solutions. And you'll be first to reap the benefits as we expand our services and capabilities with Web-based ordering that lets customers track and manage their packaging products inventory, and with a sophisticated lab dedicated to testing individual packaging solutions for strength and durability.

LET'S START PACKING

Call Universal Forest Products for a free comprehensive evaluation and consultation. We'll collect samples of your packaging materials and give you a quote for consolidating your packaging solutions. Or we can get right to work on redesigning your packaging operations. Let us know what you need. We'll take it from there.



Packaging and Container Solutions™

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